

<b>ID</b>	CPU02
<b>STATE ID</b>	<b>ITEM 6</b>
<b>Description</b>	COMPACT EXTENDED CAB PICKUP: 4,500 lb. GVWR minimum, 6 ft. Straight Side Body, Minimum 2.7L Engine, Automatic Transmission
<b>Estimated Quantity</b>	6
<b>Delivery Location/details</b>	Vehicle price with equipment listed above FOB: Dept. of Administrative Services, Des Moines, IA.

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 Wheelbase: Minimum 125 inches.	126	\$0.00				\$0.00
2 Engine: Minimum 2.7 liter.	99U	\$0.00				\$0.00
3	STD	\$0.00				\$0.00
4 Charging system minimums: 95 amp. alternator, 540 CCA battery.						
5 Air conditioning w/all required options.	STD	\$0.00				\$0.00
6 Engine block heater or cold climate package.	41H	\$0.00				\$0.00
7 Tilt steering column, Automatic speed control.	52N	\$0.00				\$0.00
8 Power 4-wheel anti-lock brakes.	STD	\$0.00				\$0.00
9 Wipers, intermittent.	STD	\$0.00				\$0.00
10 Window, rear sliding.	433 SLIDING WINDOW	\$0.00				\$0.00
11 Cigar lighter.	50P PRIVACY GLASS					
12 Remote keyless entry.	STD	\$0.00				\$0.00
13 Mirrors: exterior swing away, interior day/night.	907	\$0.00				\$0.00
14 Radio, AM-FM CD w/internal clock.	STD	\$0.00				\$0.00
15 Interior trim package w/insulating headliner and door panels, dome lamp. Full floor carpet. Split bench seat, folding rear seat(s), all w/cloth upholstery.	RF	\$0.00				\$0.00
16 Quad cab access to rear passenger area.	STD	\$0.00				\$0.00
17 Rear axle, anti-spin differential if available.	XAB	\$0.00				\$0.00
18 Tires: All-season radial. Spare mounted under box.	STD	\$0.00				\$0.00
19 Fuel tank(s), highest capacity available.	STD	\$0.00				\$0.00
20 Trailer tow package: Class III receiver hitch, 2-inch shaft. 7-wire trailer wiring receptacle at hitch.	53L	\$0.00				\$0.00
21 Gross payload capacity minimum 1200 lb.	1500#	\$0.00				\$0.00
22 Rear step bumper.	STD	\$0.00				\$0.00
23 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	44D AUTO 50P PRIVACYGLASS 51D FULL SIZE SPARE	\$0.00				\$0.00
24 Required Options (Pricing required for a complete Bid)						
25 N/A		\$0.00				\$0.00
26 Options which may be required						
27 N/A						
28						
29 Vehicle Make:	FORD					
30 Vehicle Model:	RANGER					
31 Vehicle Model Code:	R44					
32 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
33 American Made (Yes/No):	Yes					
34 Exact Model Designation and Equipment Package:	867A					
35 EPA Highway (MPG):						
36						
37 Base Price:		\$19,659.00				\$0.00
38 Required Option Price:		\$0.00				\$0.00
39 Fleet Incentive Discount:		\$0.00				\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
40 Government Discount:		(\$5,000.00)				\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
41 Other Discounts:		(\$12.00)				\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
42 Final Price:		\$14,647.00				\$0.00